



INDIANA ECONOMIC GROWTH REGION 8 *(Brown, Daviess, Greene, Lawrence, Martin, Monroe, Orange and Owen Counties)*

Current Occupation ¹	2011 OES Annual Entry Wage	Next Step Occupation ²	Education/ Training	2011 OES Annual Entry Wage	Next Step Occupation ³	Education/ Training	2011 OES Annual Entry Wage	2011 OES Annual Experienced Wage
Bill and Account Collectors	\$25,956	Lodging Managers	Postsecondary vocational training	\$26,841	First-Line Supervisors/Managers of Non-Retail Sales Workers	Bachelor's degree	\$35,981	\$75,771
Child Care Workers	\$17,002	Preschool Teachers, Except Special Education	Postsecondary vocational training	\$21,213	Kindergarten Teachers, Except Special Education	Bachelor's degree	\$32,281	\$54,049
Conveyor Operators and Tenders	\$22,758	Construction and Building Inspectors^G	Postsecondary vocational training	\$27,072	Architects, Except Landscape and Naval^G	Bachelor's degree	\$42,644	\$65,842
Crushing, Grinding, and Polishing Machine Setters, Operators, and Tenders	\$25,648	Heating, Air Conditioning, and Refrigeration Mechanics and Installers^G	Postsecondary vocational training	\$26,663	Occupational Health and Safety Specialists^G	Bachelor's degree	\$33,118	\$72,955
Customer Service Representatives^G	\$19,453	Appraisers and Assessors of Real Estate	Postsecondary vocational training	\$23,087	Cost Estimators	Bachelor's degree	\$37,418	\$64,968
Data Entry Keyers	\$17,873	Computer Support Specialists	Associate degree	\$28,053	Database Administrators	Bachelor's degree	\$45,346	\$76,806
Dietetic Technicians	\$16,678	Teacher Assistants	Postsecondary vocational training	\$17,024	Elementary School Teachers, Except Special Education	Bachelor's degree	\$37,172	\$58,840
Dispatchers, Except Police, Fire, and Ambulance^G	\$25,485	First-Line Supervisors/Managers of Office and Administrative Support Workers	Postsecondary vocational training	\$28,922	Financial Analysts^G	Bachelor's degree	\$43,243	\$78,208
First-Line Supervisors/Managers of Housekeeping and Janitorial Workers	\$25,722	Industrial Engineering Technicians^G	Associate degree	\$31,919	Industrial Engineers^G	Bachelor's degree	\$52,182	\$79,170
First-Line Supervisors/Managers of Retail Sales Workers	\$23,941	Industrial Engineering Technicians^G	Associate Degree	\$31,919	Management Analysts	Bachelor's degree	\$49,238	\$99,161
Floral Designers	\$17,299	Self-Enrichment Education Teachers	Postsecondary vocational training	\$21,447	Special Education Teachers, Preschool, Kindergarten, and Elementary School	Bachelor's degree	\$35,740	\$56,442
Funeral Attendants	\$20,728	Residential Advisors	Postsecondary vocational training	\$22,019	Dietitians and Nutritionists	Bachelor's degree	\$37,032	\$51,364

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Helpers--Carpenters	\$16,700	Surveying and Mapping Technicians	Postsecondary vocational training	\$27,961	Surveyors	Bachelor's degree	\$28,678	\$54,433
Hotel, Motel, and Resort Desk Clerks	\$16,839	Civil Engineering Technicians	Postsecondary vocational training	\$29,941	Civil Engineers ⁶	Bachelor's degree	\$49,280	\$90,053
Inspectors, Testers, Sorters, Samplers, and Weighers ⁶	\$21,268	Mechanical Engineering Technicians ⁶	Associate degree	\$32,949	Mechanical Engineers ⁶	Bachelor's degree	\$57,240	\$95,790
Library Assistants, Clerical	\$16,815	Real Estate Sales Agents	Postsecondary vocational training	\$21,649	Property, Real Estate, and Community Association Managers	Bachelor's degree	\$33,536	\$79,162
Nursing Aides, Orderlies, and Attendants*	\$16,732	Licensed Practical and Licensed Vocational Nurses	Postsecondary vocational training	\$30,757	Medical and Clinical Laboratory Technologists	Bachelor's degree	\$37,692	\$53,745
Office Clerks, General	\$18,322	Human Resources Assistants, Except Payroll and Timekeeping	Postsecondary vocational training	\$28,261	Compensation, Benefits, and Job Analysis Specialists	Bachelor's degree	\$38,367	\$56,184
Office Machine Operators, Except Computer	\$18,169	Prepress Technicians and Workers	Postsecondary vocational training	\$20,535	Graphic Designers	Bachelor's degree	\$23,880	\$44,234
Office Machine Operators, Except Computer	\$18,169	Computer Support Specialists	Associate degree	\$28,053	Computer Systems Analysts	Bachelor's degree	\$49,143	\$66,438
Order Clerks	\$20,104	Loan Interviewers and Clerks	Postsecondary vocational training	\$22,894	Administrative Services Managers	Bachelor's degree	\$34,586	\$76,775
Parts Salespersons	\$19,718	Real Estate Sales Agents	Postsecondary vocational training	\$21,649	Meeting and Convention Planners	Bachelor's degree	\$21,785	\$38,387
Payroll and Timekeeping Clerks	\$24,751	First-Line Supervisors/Managers of Office and Administrative Support Workers	Postsecondary vocational training	\$28,922	Social and Community Service Managers	Bachelor's degree	\$32,636	\$61,854
Personal and Home Care Aides	\$16,598	Social and Human Service Assistants	Postsecondary vocational training	\$18,531	Medical and Public Health Social Workers	Bachelor's degree	\$32,842	\$53,361
Personal and Home Care Aides	\$16,598	Residential Advisors	Postsecondary vocational training	\$22,019	Child, Family, and School Social Workers	Bachelor's degree	\$31,153	\$40,259
Receptionists and Information Clerks	\$19,492	Advertising Sales Agents	Postsecondary vocational training	\$24,591	Personal Financial Advisors ⁶	Bachelor's degree	\$28,564	\$94,505
Shipping, Receiving, and Traffic Clerks ⁶	\$20,327	Electrical and Electronic Engineering Technicians ⁶	Associate degree	\$37,160	Computer Software Engineers, Applications	Bachelor's degree	\$56,014	\$93,987

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Stock Clerks and Order Fillers	\$16,841	Teacher Assistants	Postsecondary vocational training	\$17,024	Vocational Education Teachers, Secondary School	Bachelor's degree	\$44,178	\$62,192
Telemarketers	\$20,891	Advertising Sales Agents	Postsecondary vocational training	\$24,591	Public Relations Specialists⁶	Bachelor's degree	\$33,474	\$70,839
Tellers	\$18,236	Bookkeeping, Accounting, and Auditing Clerks	Postsecondary vocational training	\$23,040	Accountants and Auditors	Bachelor's degree	\$38,583	\$73,435

* Wage data from the March 2011 National Occupational Employment and Wage Estimates

>Notes: Current occupations¹ usually require a high school diploma or a General Equivalency Degree.

>Next Step Occupations² usually require an Associate Degree or PostSecondary Training.

>Next Step Occupations³ are occupations that are on the Hoosier Hot 50 or High Wage High Demand list for the State of Indiana. These occupations usually require a Bachelor's Degree.

>Next Step Occupations are intended as examples, based on overlapping skills sets. Resource: Economic Modeling Specialists, Inc. (EMSI)

>Occupations printed in **green⁶** have been designated 'Green Jobs' by O*Net OnLine, created for the U.S. Dept. of Labor, ETA, by the National Center for O*Net Development.

> Wages shown are taken from Rebiion 8's 2011 Occupational Employment Statistics Report

Research has highlighted the increasing importance of skills, basic and otherwise. Employees develop skills through a variety of ways including past work experiences, job training, and higher education. Learning new skills will help you to further your career or find a new job in a different field. The information presented here will assist individuals in career discovery and preparation, planning for a career change, or offering guidance in career development.

WorkOne websites:

www.in.gov/dwd

www.hoosierdata.in.gov

www.indianacareerconnect.com

Other LMI Publications on our Web Site

Career Guides

High Wage/High Demand Occupations

Hoosier Hot Jobs

Job Postings and Starting Wages Report

Up-One-Level Reports

Employment Opportunities

If you have questions or would like additional information, please contact Regional Analyst Kim Stevenson at (812) 242-6427.